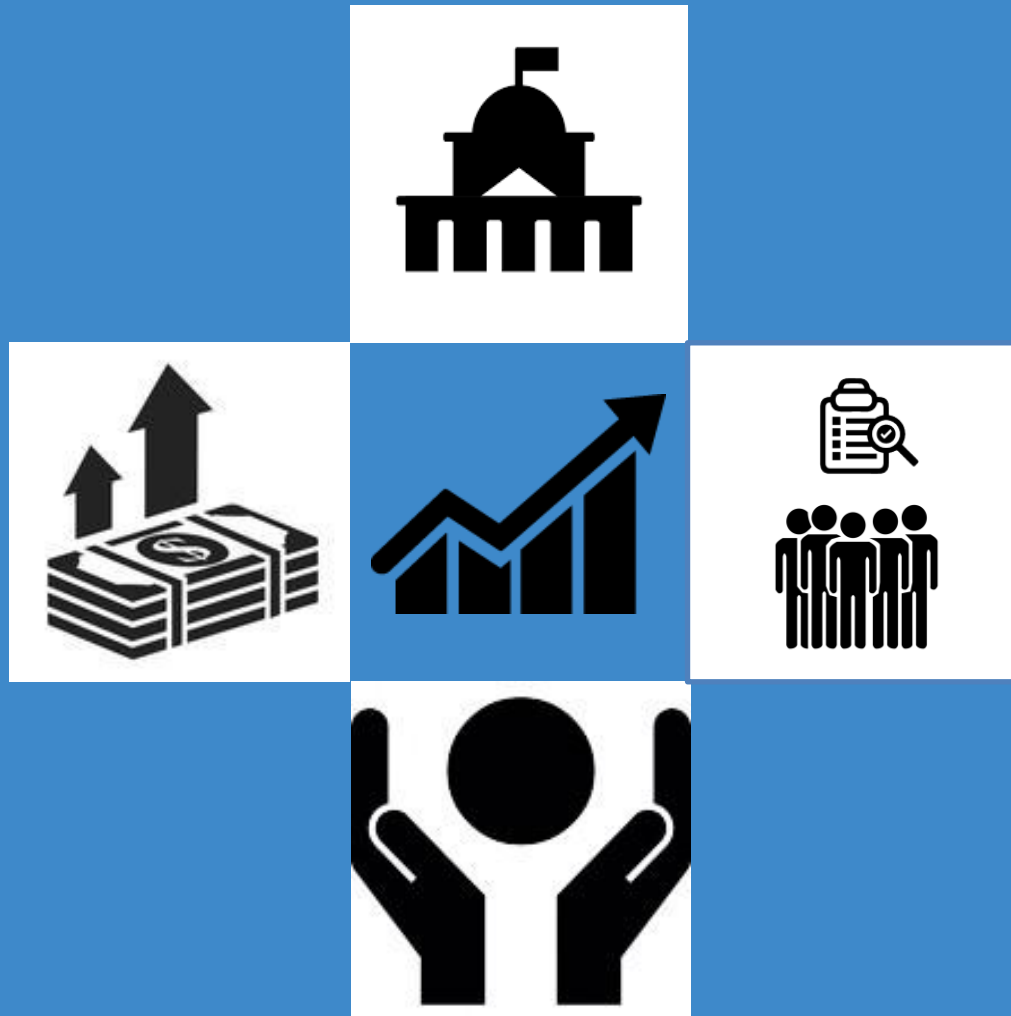


Social Impact Bond



Social Impact Bond

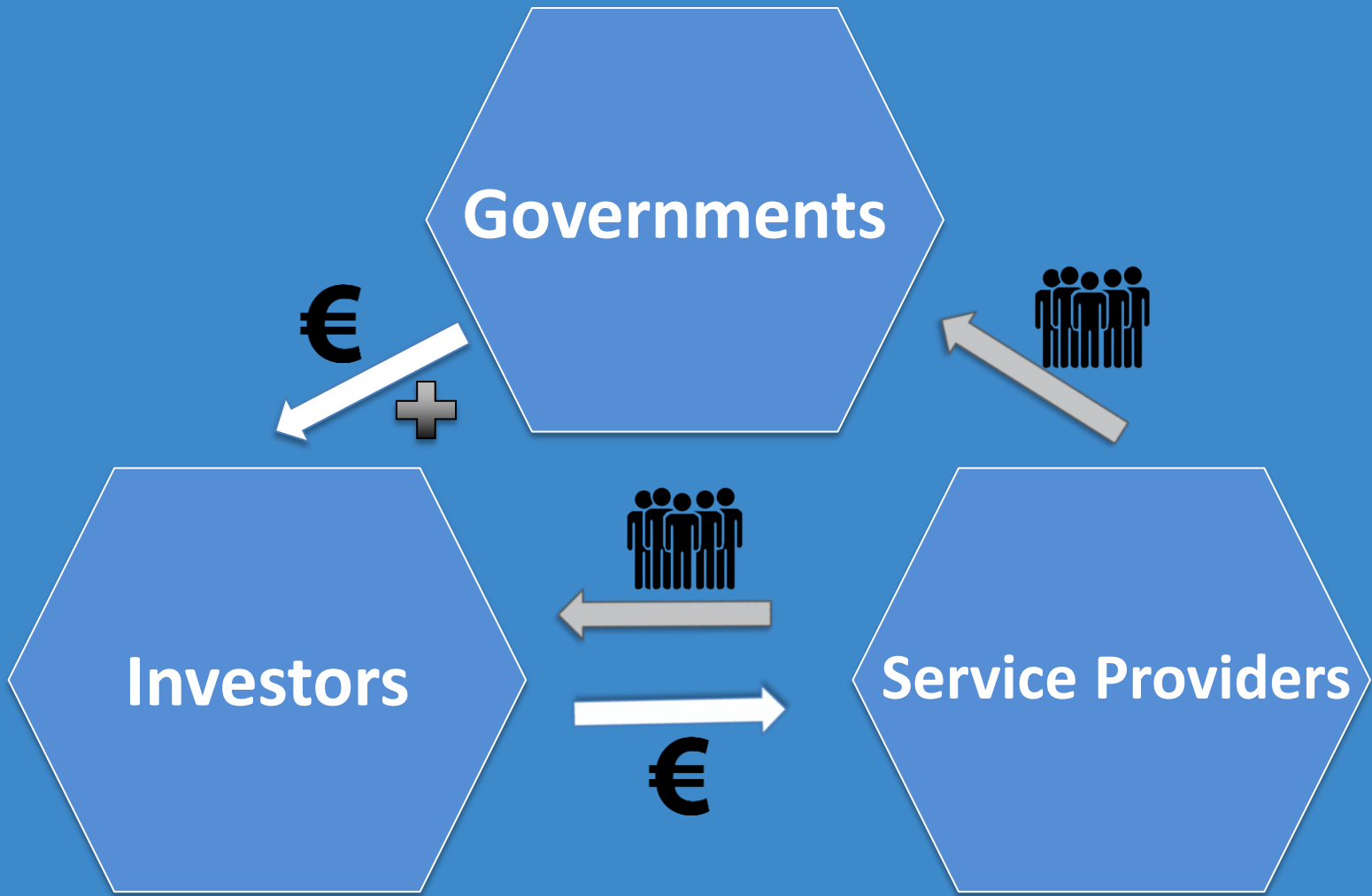
1 New Public Private Partnerships

2 Pre-financing from private investors

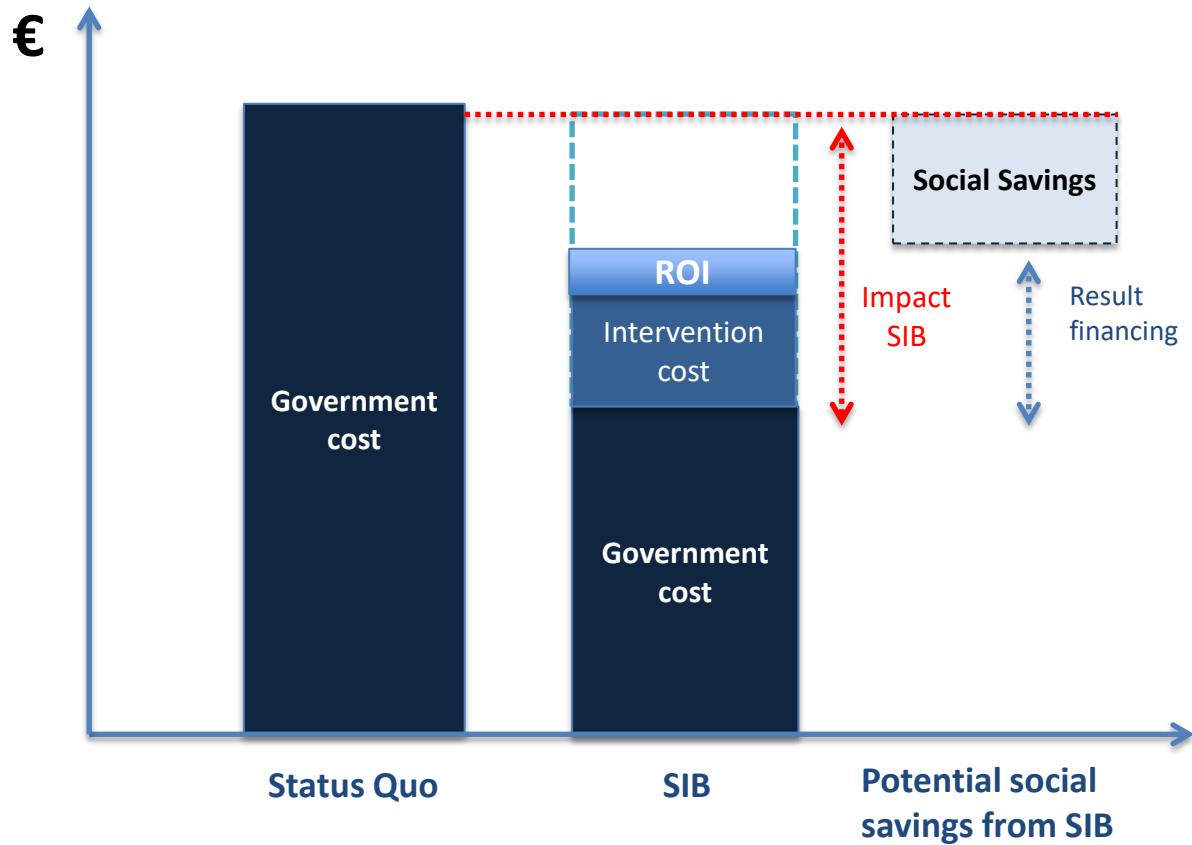
Risk and task outsourcing

Investing in alternative, innovative methodologies
and risk holding projects

**3 Strong partnership between investor and
service provider**



The SIB mechanism provides a Value-For-Money way to finance labor integration



SIB's as an added value

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Flexibility



Result-oriented



Partnership



Goal oriented

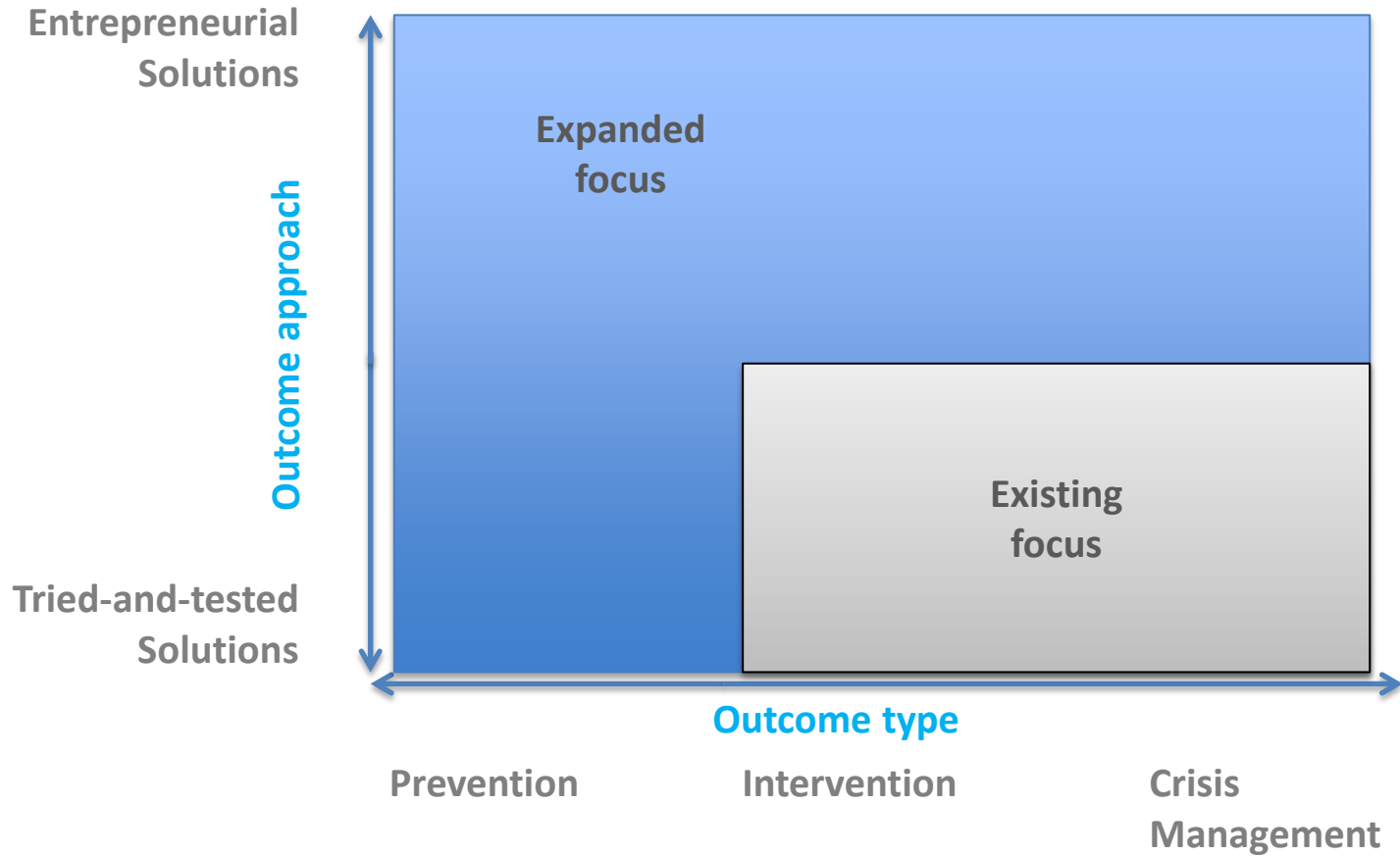


Intervention & prevention



Innovation

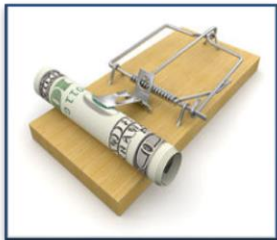
Outcomes-based commissioning unlocks an expanded focus



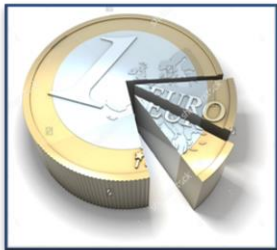
SIB's must be attractive enough for investors



- **Operational risk** must be reasonable



- **Risico-return ratio** must be in line with other products in innovative financing

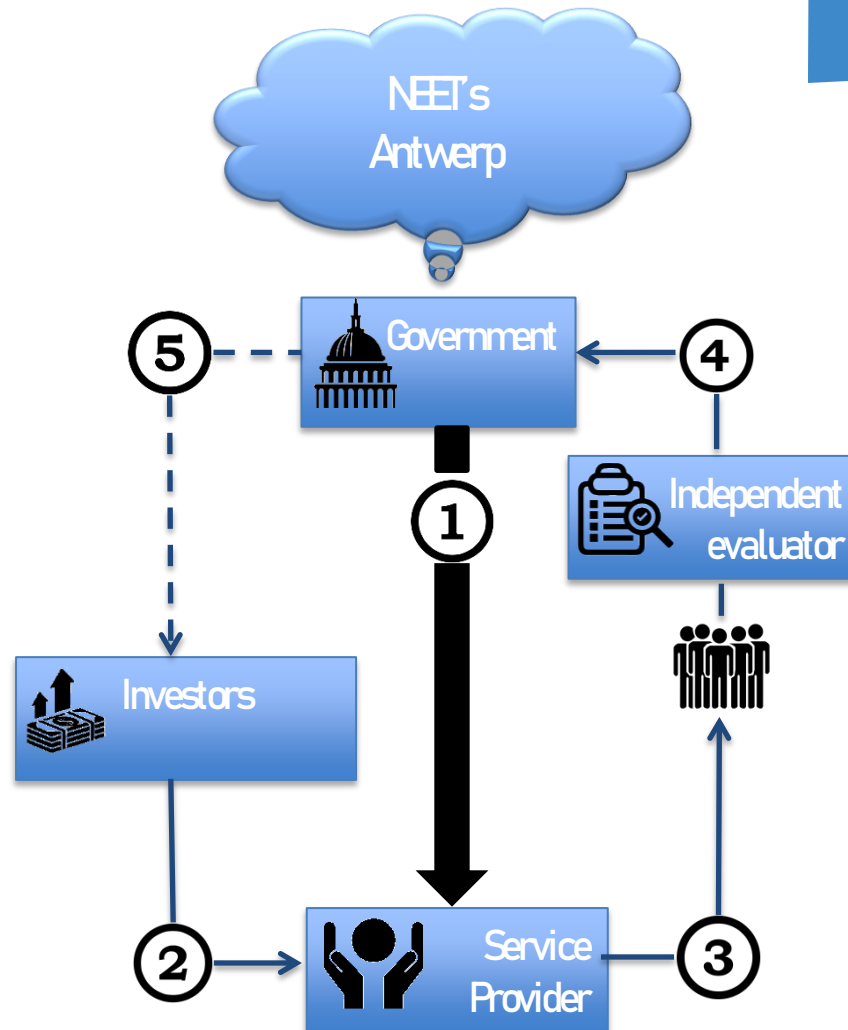


- **De scale of the SIB** must be large enough to keep the transaction costs relatively low

Investor type :

Social investors who are looking for financial returns, but who also have social motives

Social Impact Bond



The project target group: NEET's in Antwerp



Number of NEET's in Antwerp: more than 30% higher than in the rest of Flanders

7123



Officially on the labour market,
still no job seeking guidance started

27,9 %



Drop outs

12,3 %



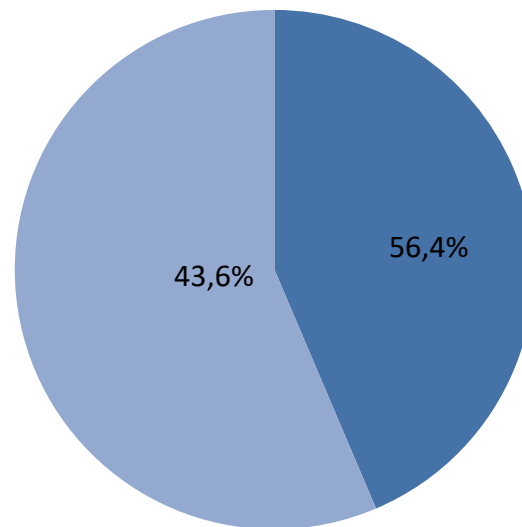
Officially not on the
labour market,
never in a trajectory

32,5 %



Job seeking guidance followed,
but without result

27,3 %



- Not officially looking for work
- Officially looking for work

1/3 completely off the radar

The project target group: NEET's in Antwerp



Some youth are no NEET, but still...

5576



Problematic truants

1781



Students without study points

940



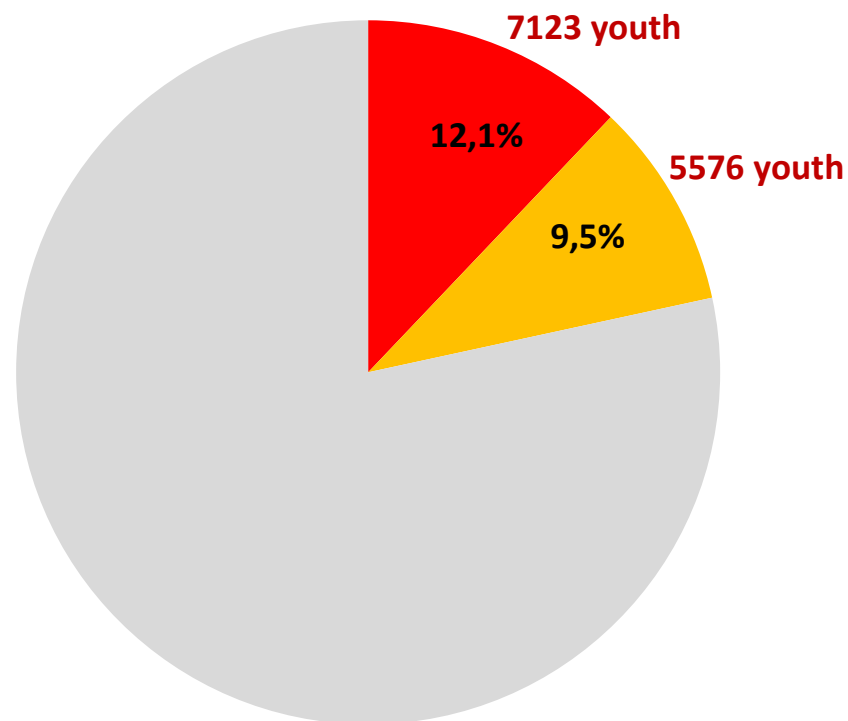
Job seekers in guidance

1781



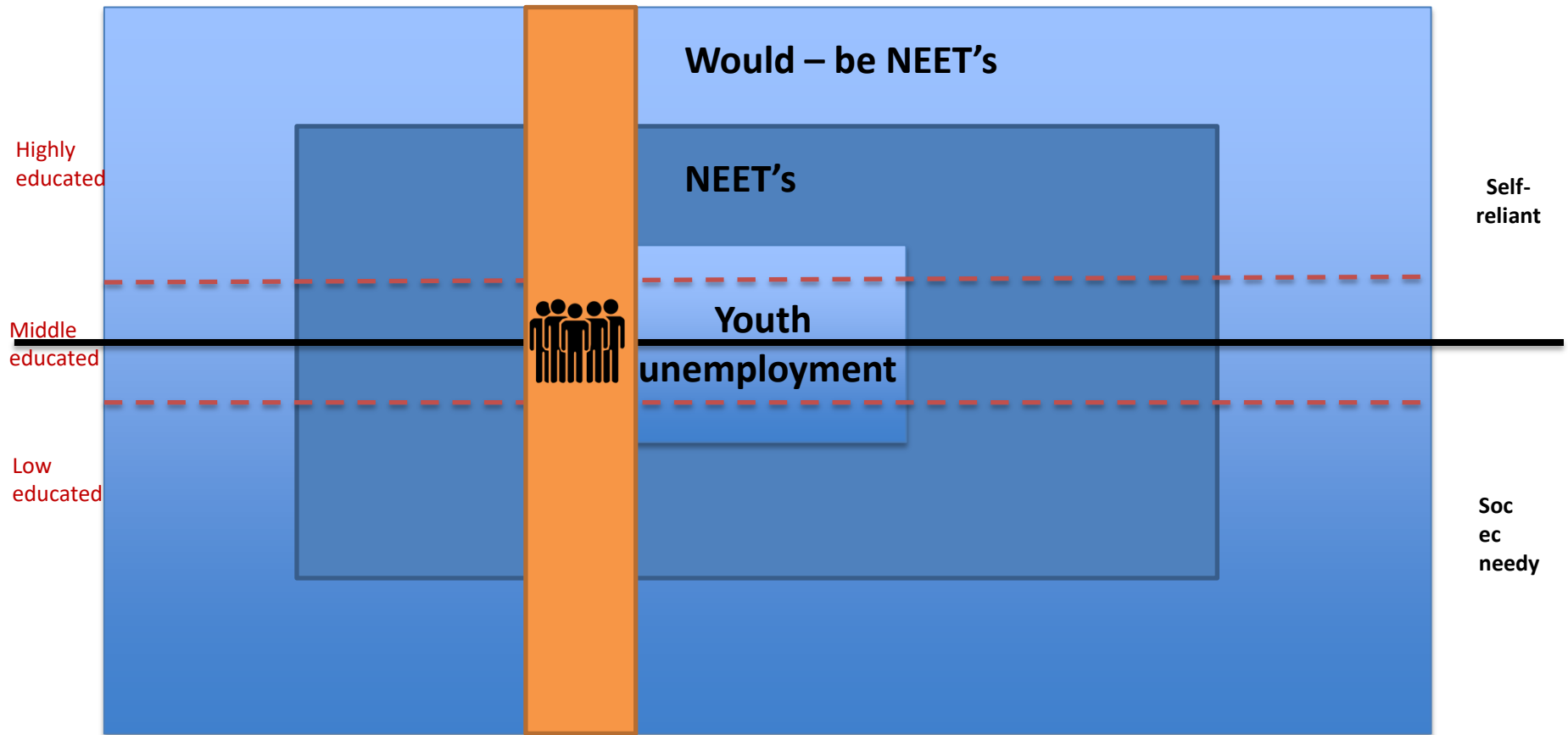
Non-eligible students adult education

1163



The project target group: NEET's

Provision of services
towards N.E.E.T.'s



The project target group: NEET's

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Objectives

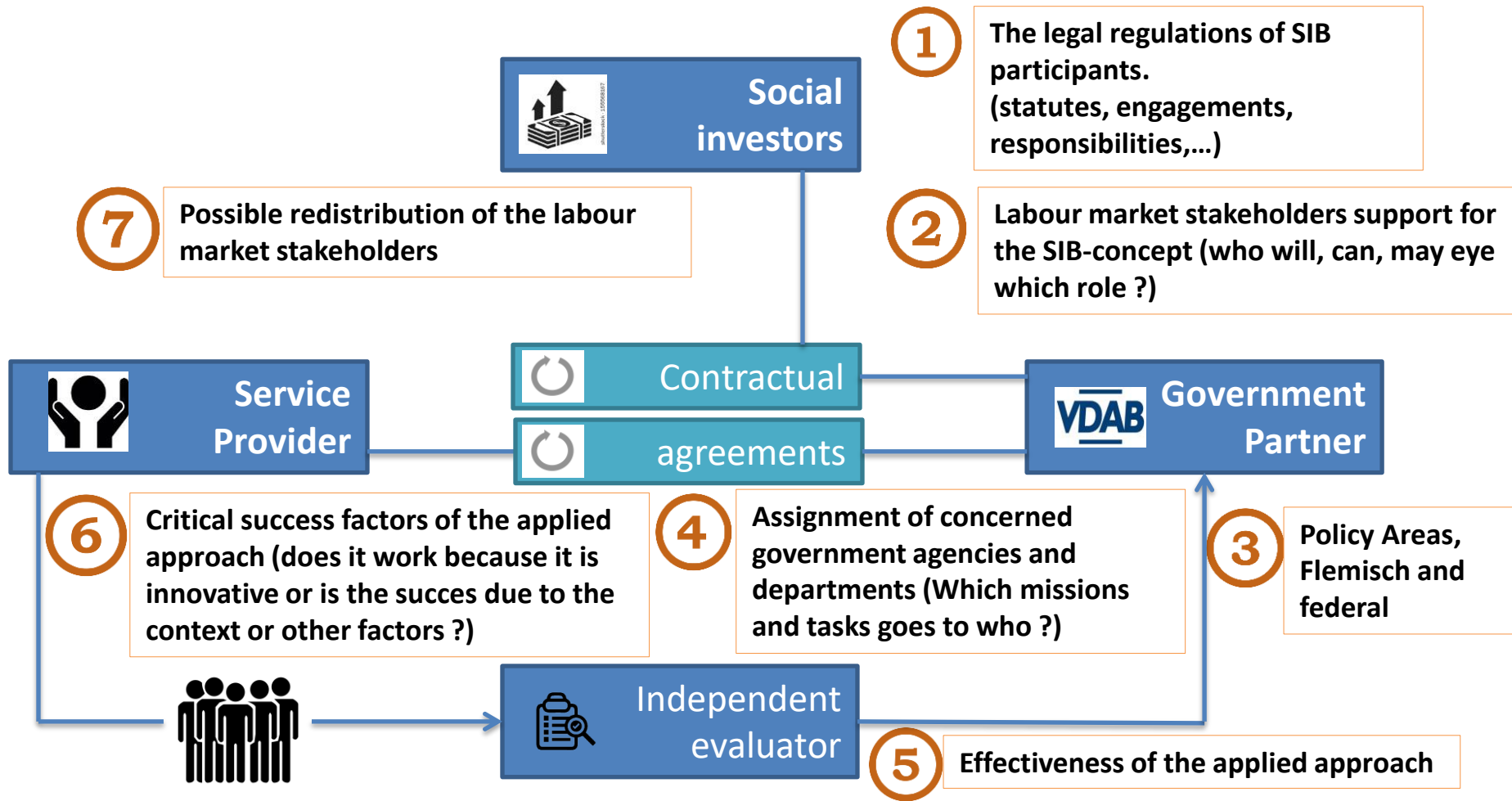
- 270 training and matches of NEETs/5 years
- outflow to long-term solutions & aftercare for rest Group
- reduction of the cost of living wages/benefits
- agile young people with correct work attitude & future perspective
- social savings on edge problems NEET youth
- Filling vacancies by NEET youth



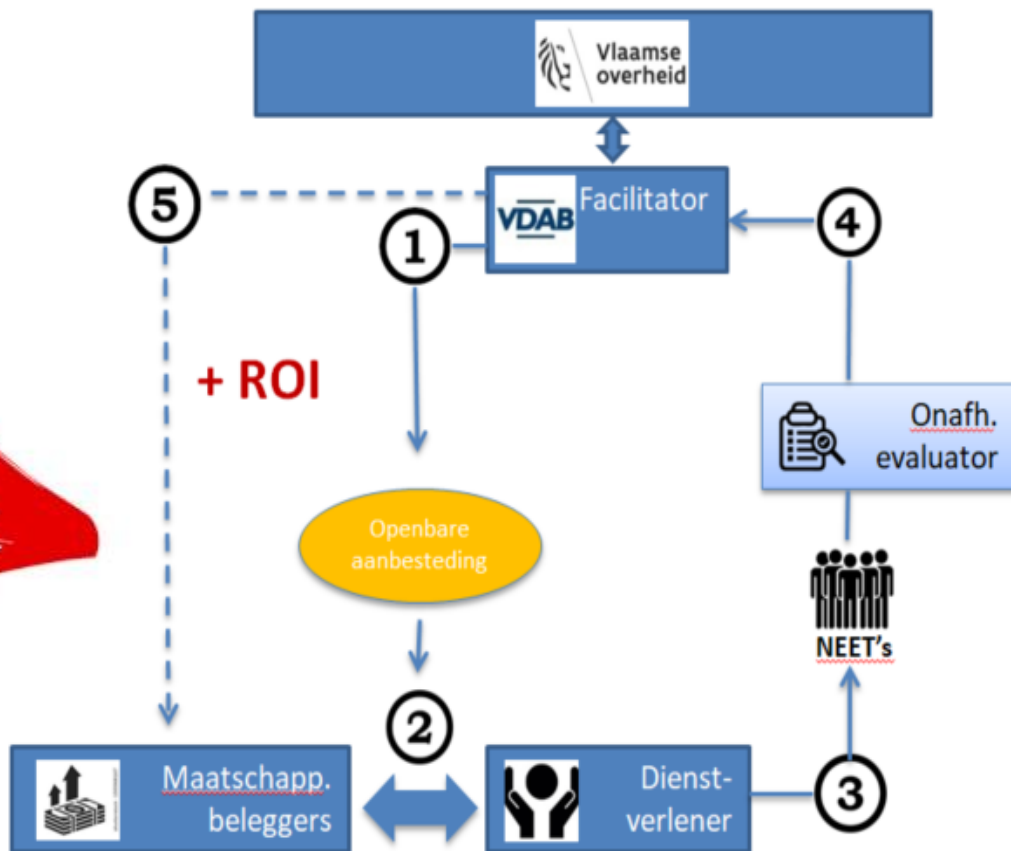
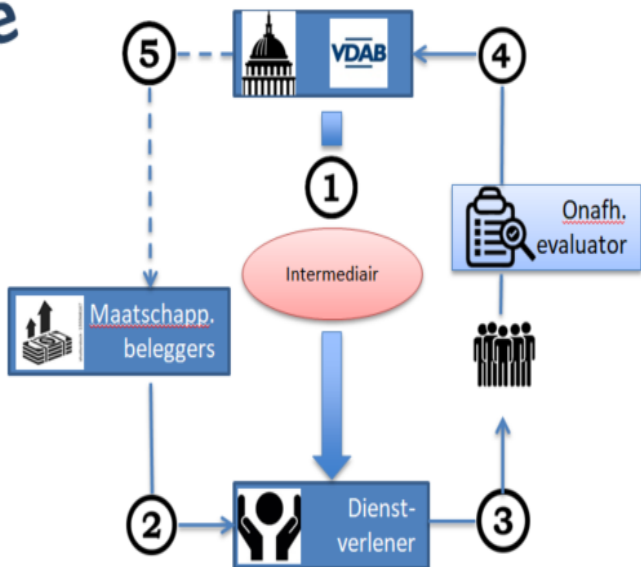
SIB in context of the Flemisch Labour Market



Scanning limits:

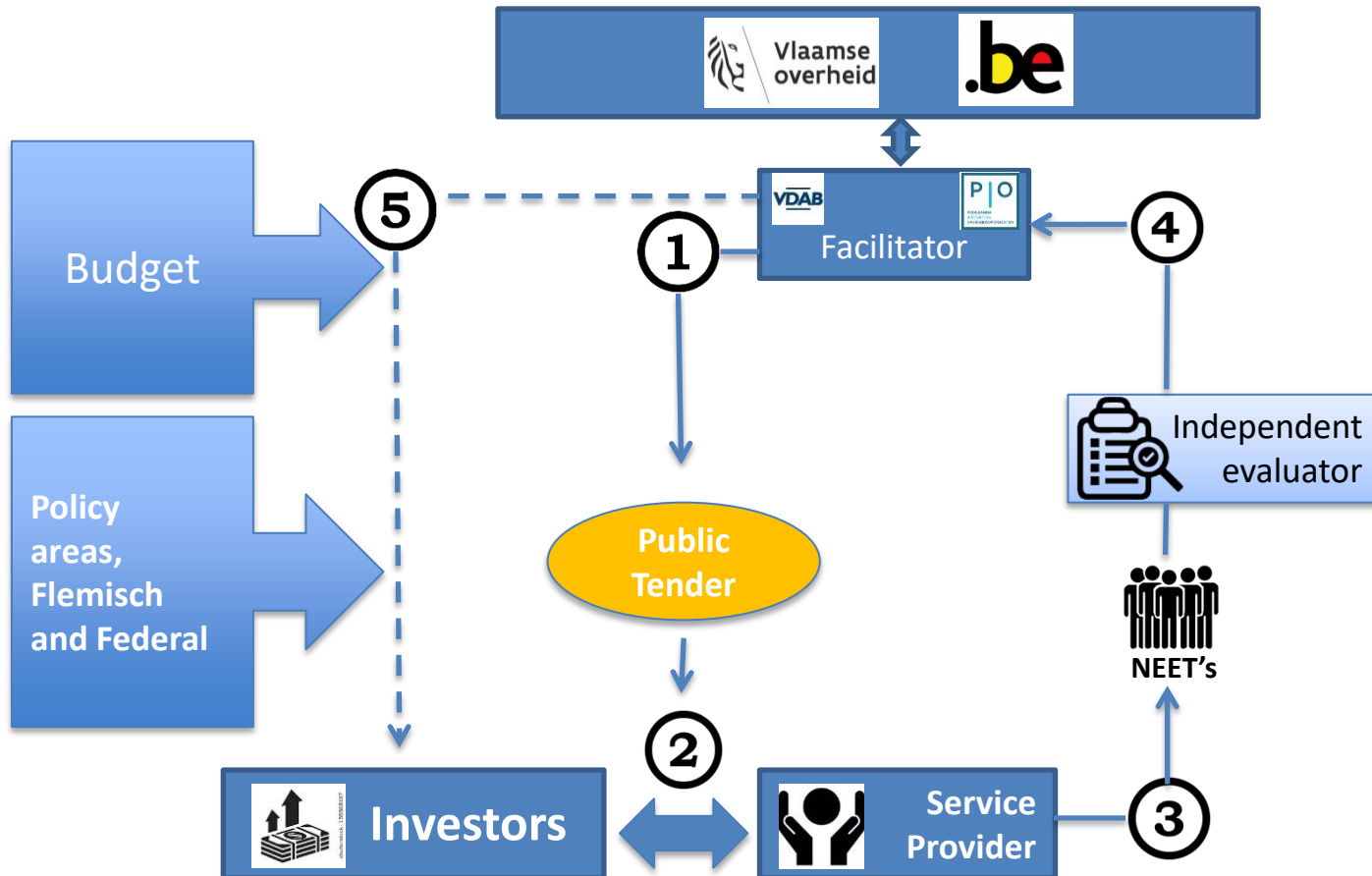


Evolutie



First SIB project in Flanders: Target group: N.E.E.T.'s Antwerp

Integrate the potential of people into the labour marker

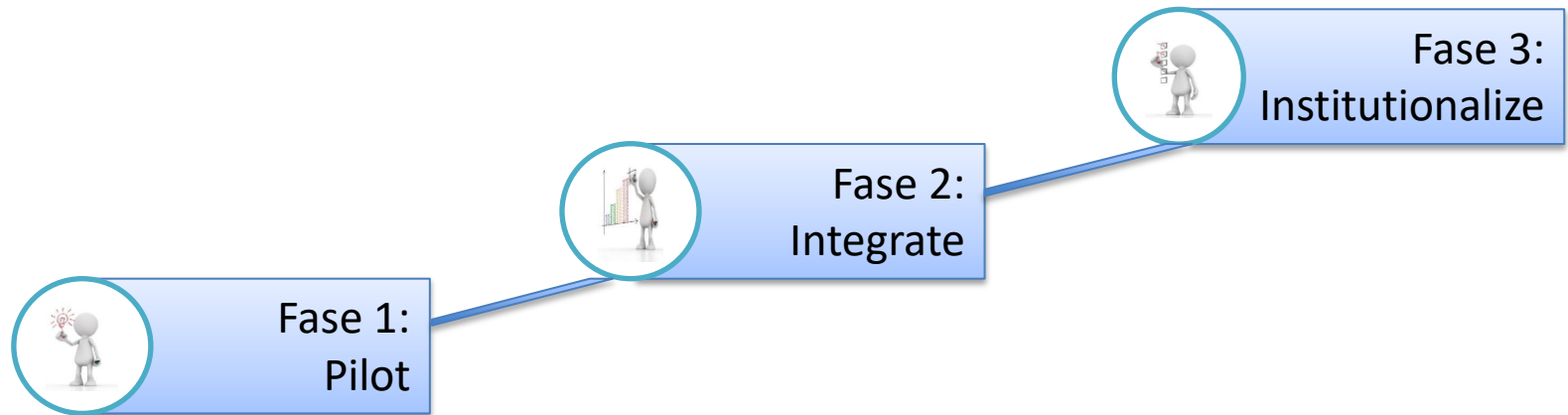


Perspectives intern

INTEGRATE MECHANISM, COMPLEMENTARY TO THE ALREADY EXISTING FORMS OF FINANCING

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- Test the mechanism in practice with a pilot project
- Rapp. / Evaluation
- Blueprint/ Modeling

- With a significant impact on employment, integrate the mechanism into the test phase in the current operation

- Institutionalize the mechanism on a large scale for multiple use

First SIB project in Flanders: Target group: N.E.E.T.'s Antwerp Integrate the potential of people into the labour marker



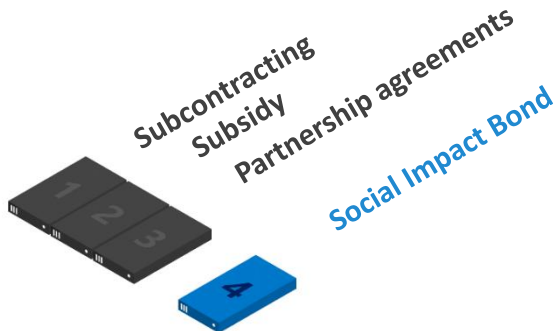
Lessons learned / Lessons to learn :

Service provider → Provision of Services

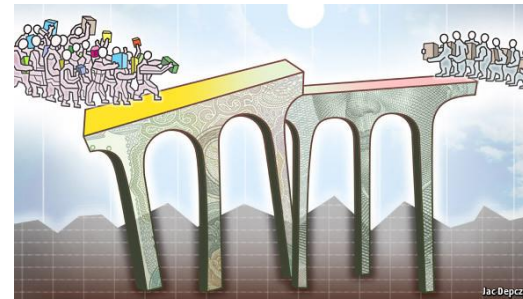


Approach VDAB:
Evolved from a search for a Service Provider to a search for a Provision of Services

SIB is a new financing mechanism,
complementary to the traditional forms of
financing



SIB is not merely a financial model,
It creates bridges between the investment
world and the social service providers sector

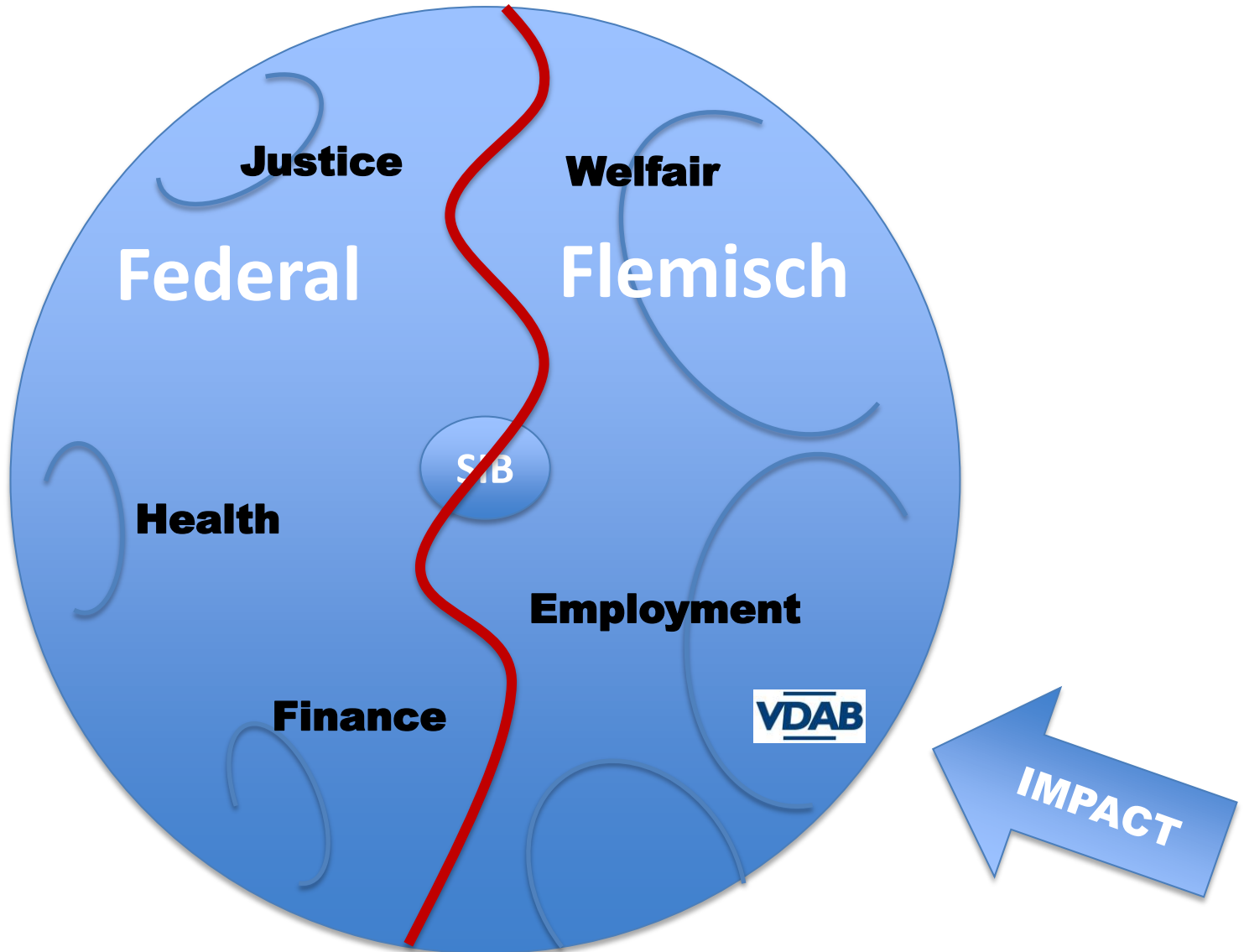


The right procurement form to choose a Service
Provider or preferably a Provision of Services ?
When and how involve/integrate intermediary
and independent evaluator and their role ?



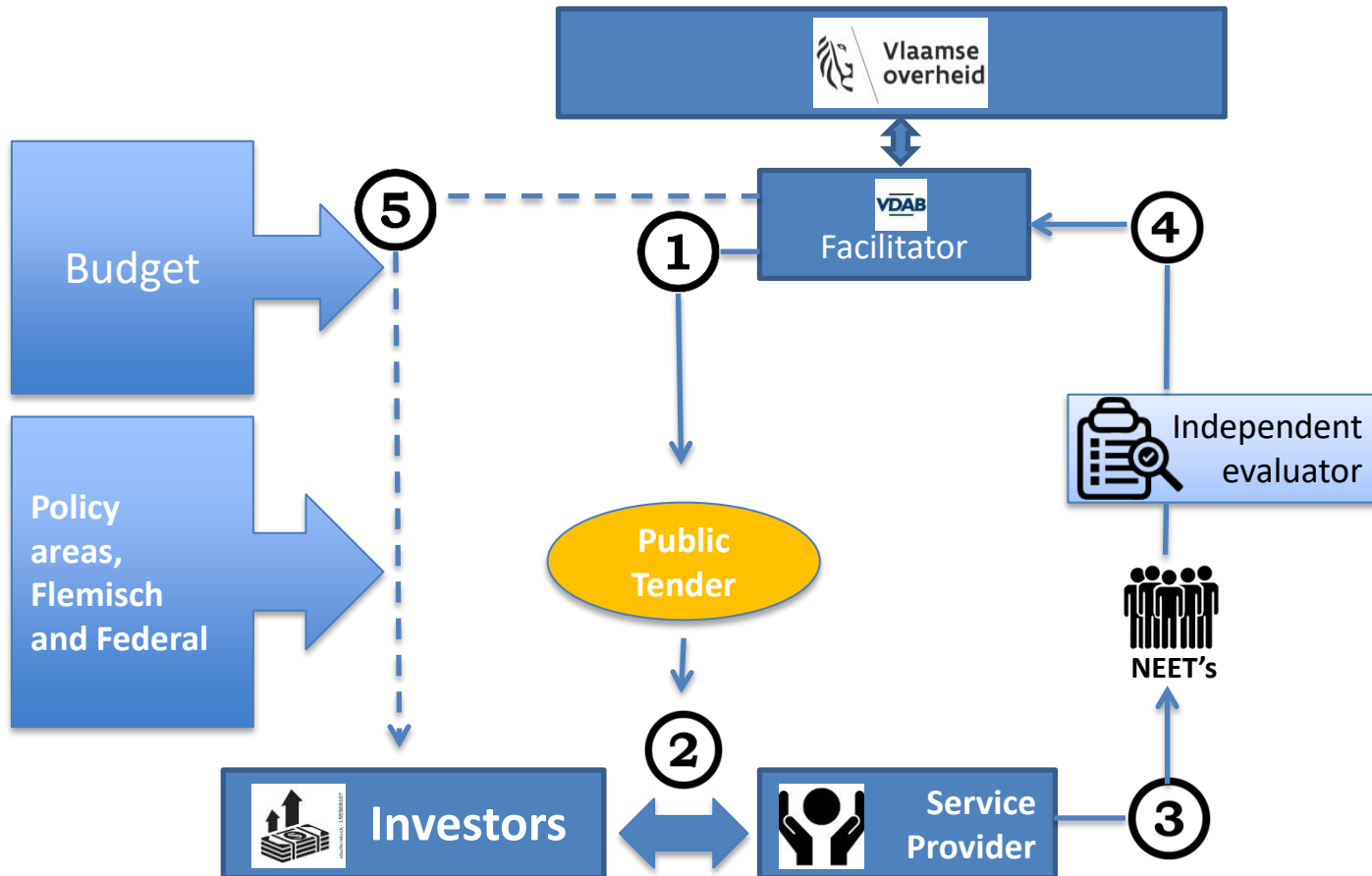
Budget - Operating costs?

Return on investment ?



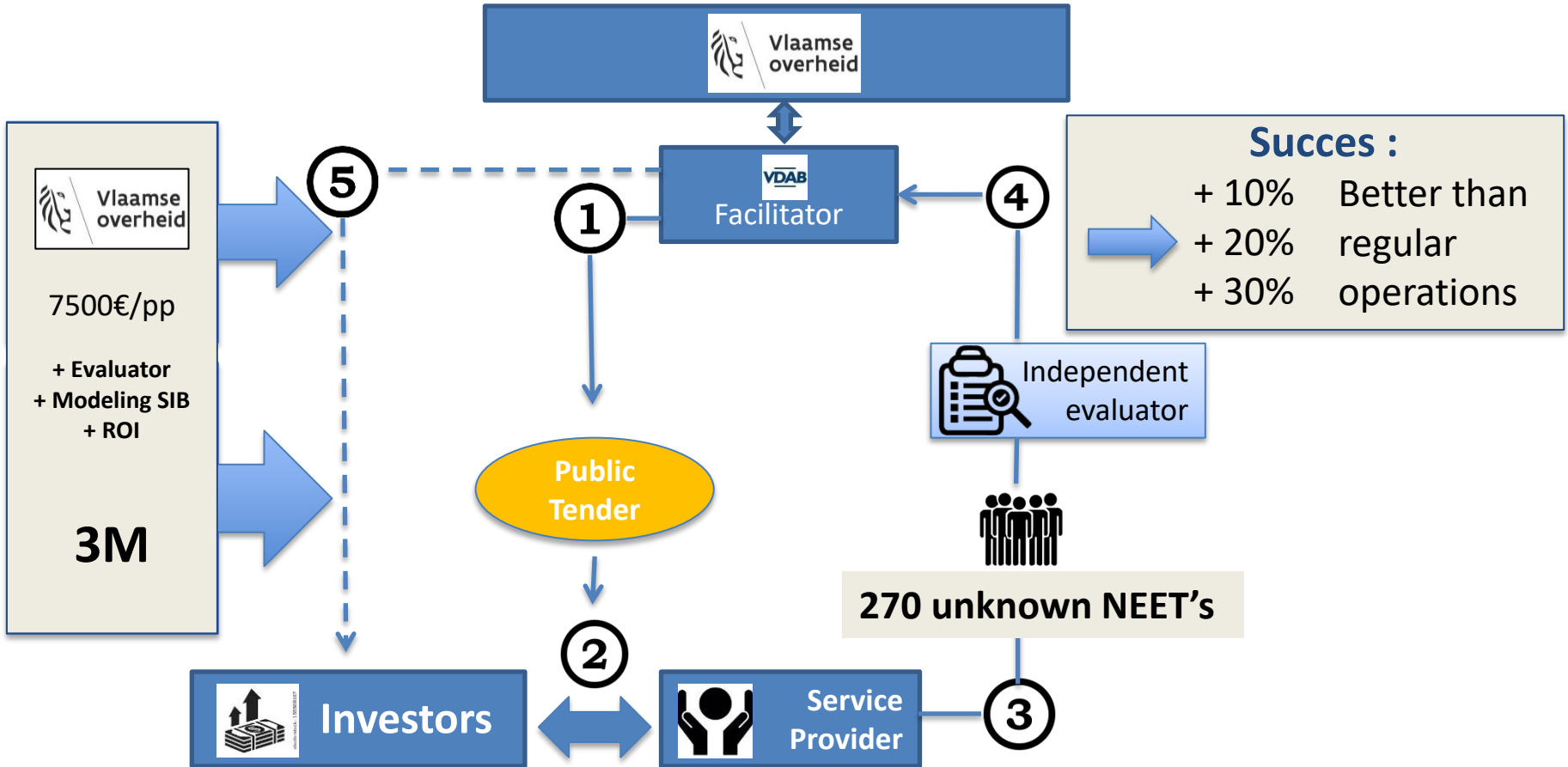
First SIB project in Flanders: Target group: N.E.E.T.'s Antwerp

Integrate the potential of people into the labour marker



First SIB project in Flanders: Target group: N.E.E.T.'s Antwerp

Integrate the potential of people into the labour marker

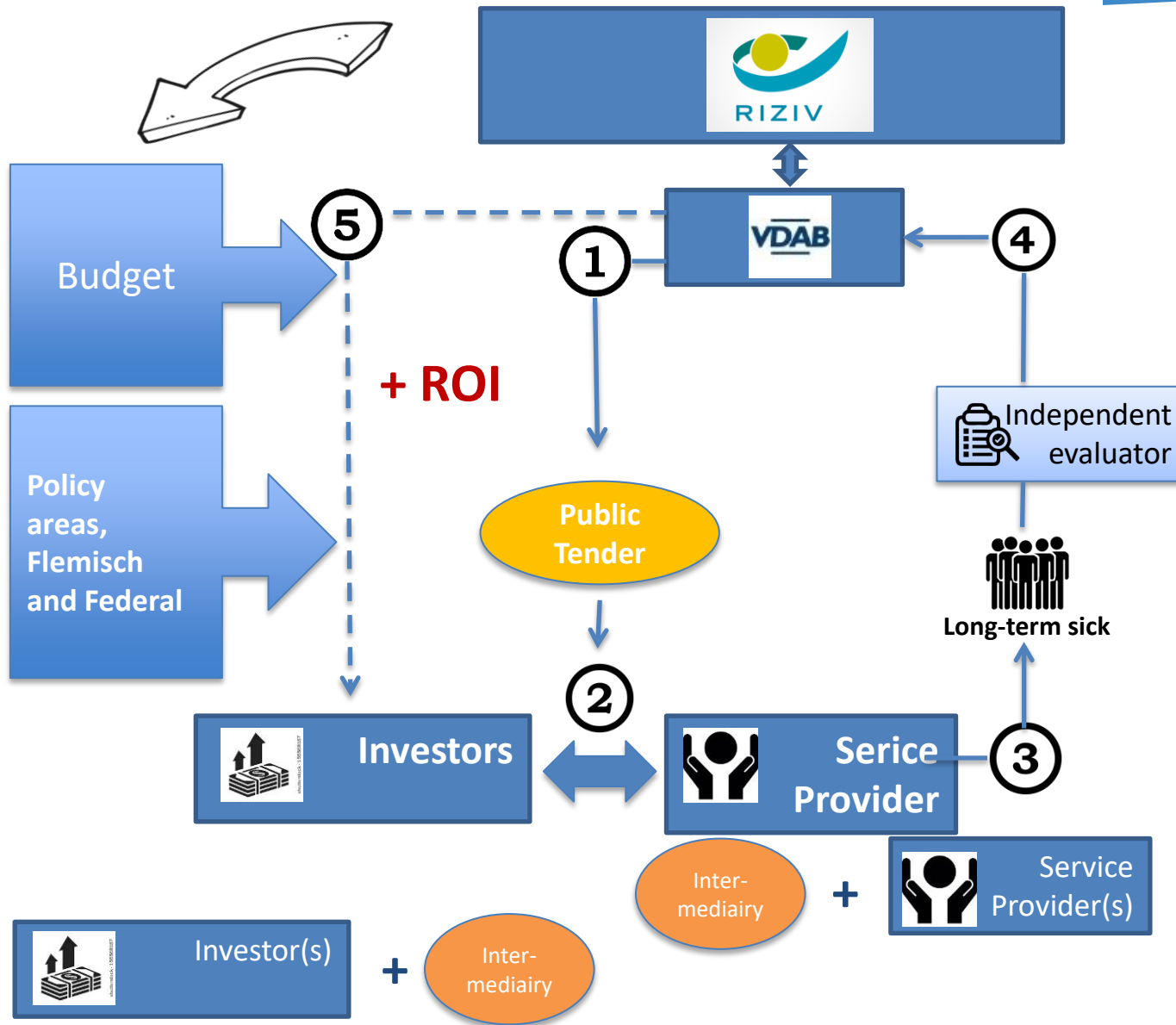


Second SIB project in Flanders: Target group: Long-Term sick Activation labor RESERVE into the labour marker

SIB RE-INTEGRATION - NIHDI (National institute for health and disability insurance)

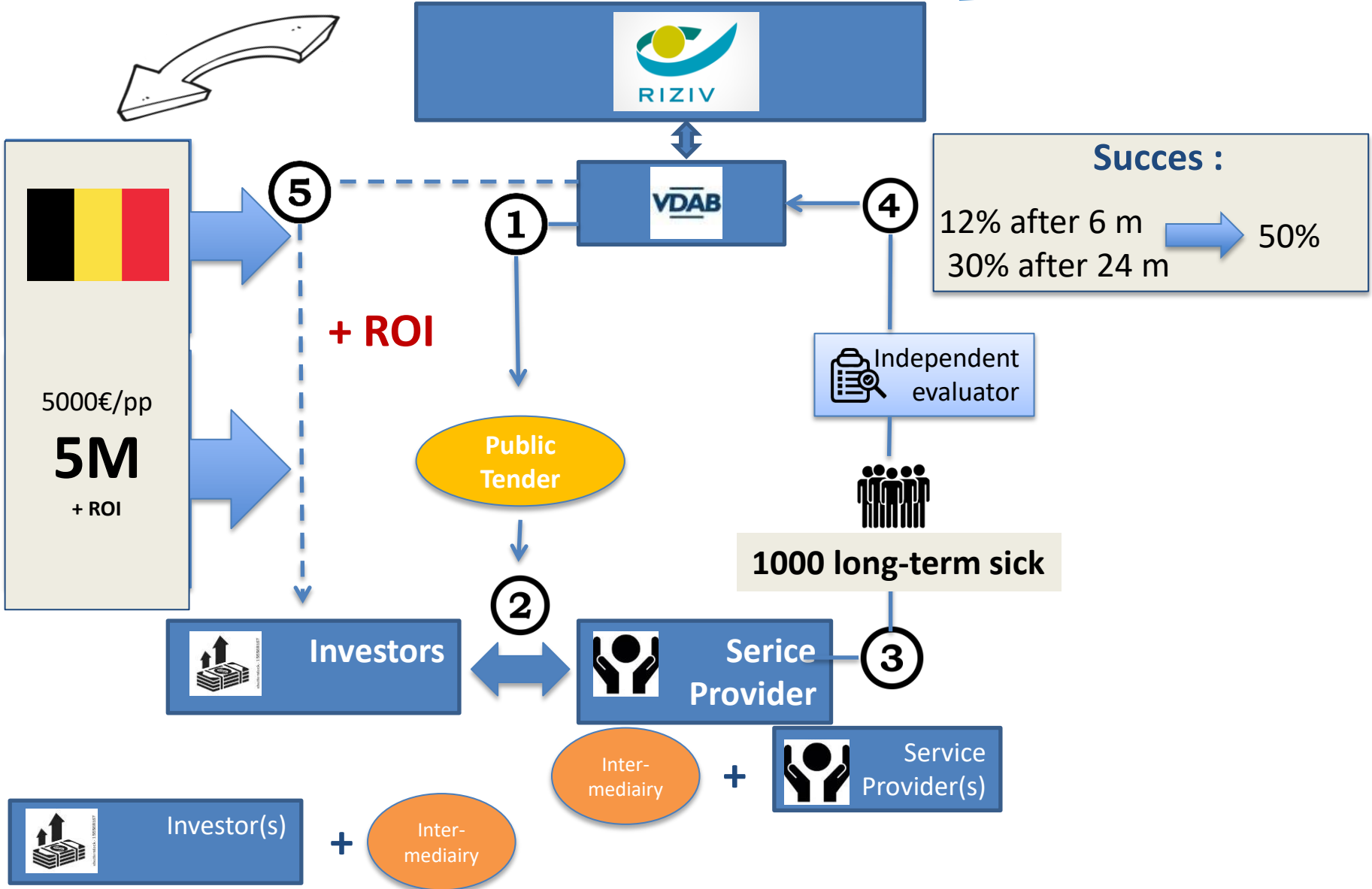
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Second SIB project in Flanders: Target group: Long-Term sick Activation labor RESERVE into the labour marker

SIB RE-INTEGRATION - NIHDI (National institute for health and disability insurance)



Thirt SIB project in Flanders: SIB Artificial Intelligence training

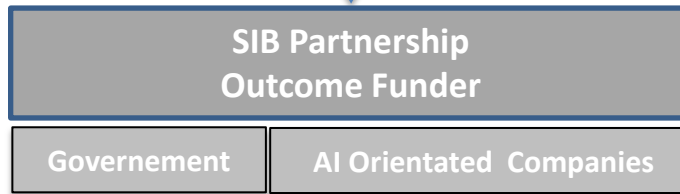
INCREASE AI TRAINING CAPACITY AND RECRUITMENT SOURCES

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1



5



IT

Public Tender

2

Inter-
mediary

3



4

Budget

Policy areas,
Flemisch
and Federal

Thirt SIB project in Flanders: SIB Artificial Intelligence training

INCREASE AI TRAINING CAPACITY AND RECRUITMENT SOURCES

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①

Call for participation

SIB Partnership Outcome Funder

Government | AI Orientated Companies

⑤

Independent evaluator



Artificial Intelligence training

Reimbursement based on employment elsewhere

⑥

Reimbursement based on effective recruitment

Public Tender

②

Investors

Inter-mediary

Service Provider

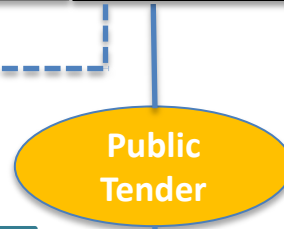
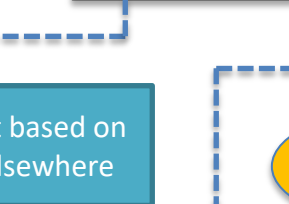
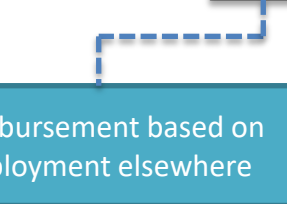
④

③



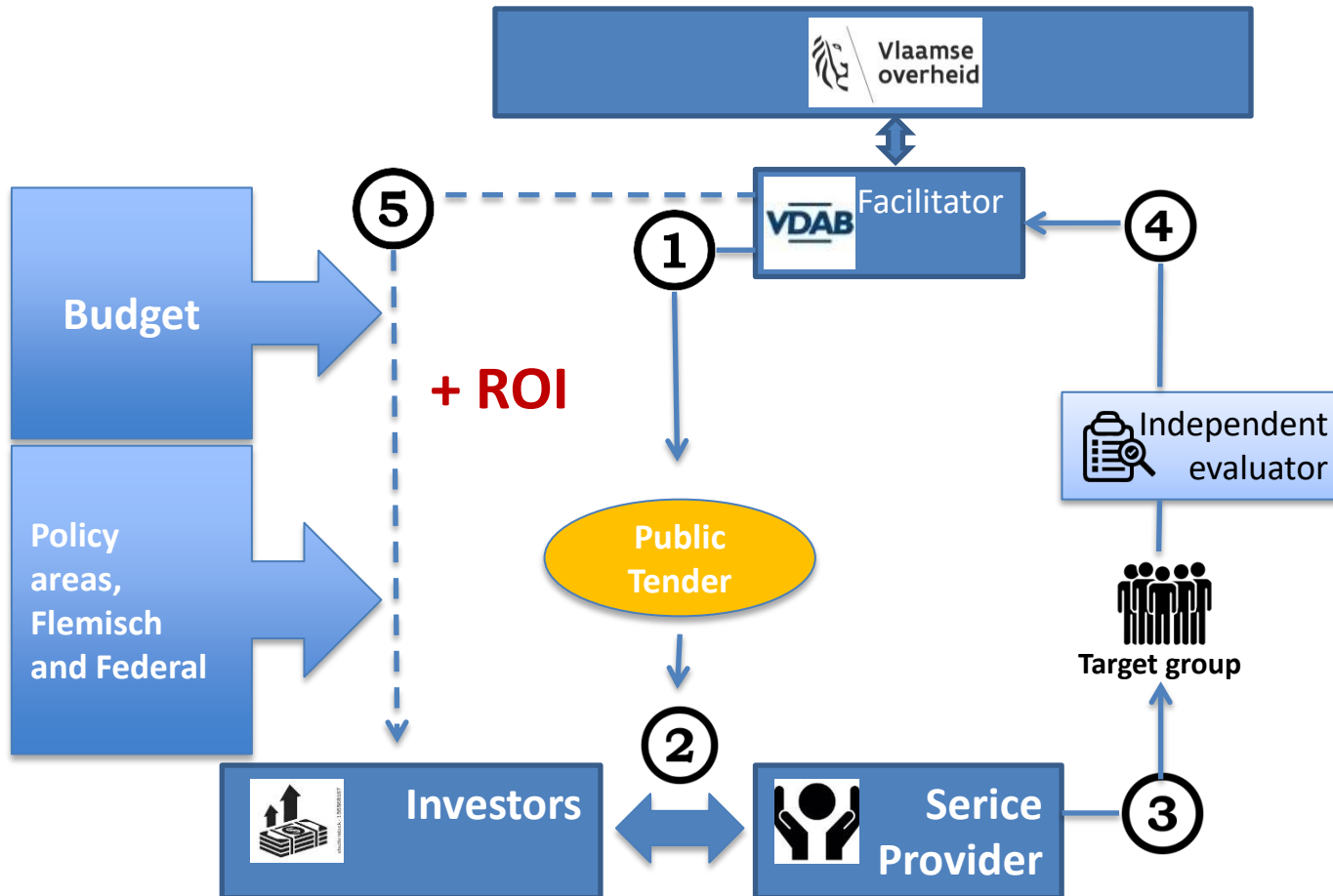
&

Privat Capital



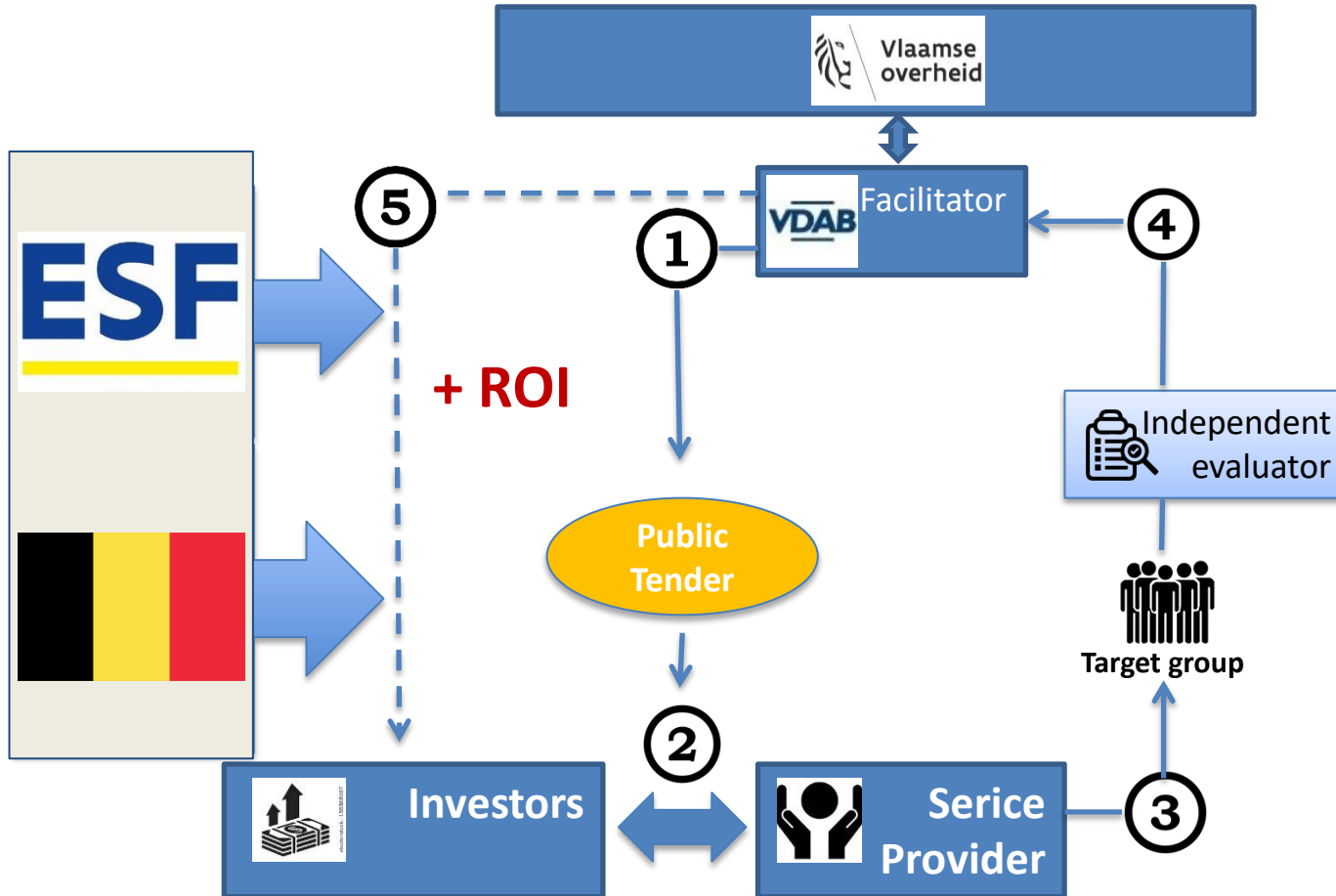
SIB Structuration

VDAB SIB – ESF OUTCOME FUNDER STRUCTURE



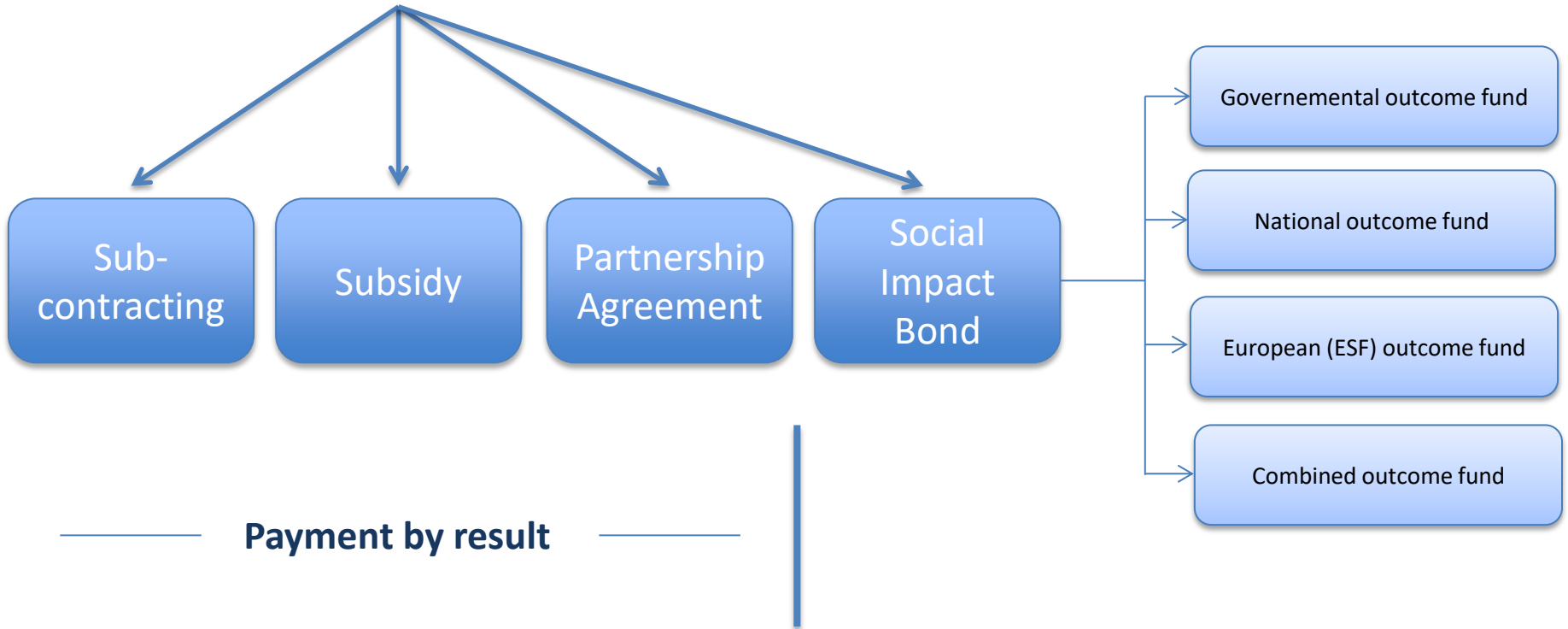
SIB Structuration

VDAB SIB – ESF OUTCOME FUNDER STRUCTURE



SIB Structuration

VDAB SIB – DECISION TREE – DETERMINING LIST



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samen sterk voor werk